

B.A.A. 10K TEAM 2022

Fundraising Tips

Remember, every gift counts and it is okay to follow up several times with those who haven't supported you—no reply does not mean no! Below are a few ideas to help you get started.

- If you want to schedule a 1:1 fundraising call, please email team@bwh.harvard.edu
- Take the time to draft and personalize a thoughtful fundraising letter. Use the Sample Fundraising Letters as jumping-off point.
- Create a list of people in your network to solicit (i.e., family, friends, colleagues, neighbors).
- Know the demographic you are soliciting and determine if email, postal mail, or both will be most effective when sending your letter. If mailing a letter, include a self-addressed, stamped return envelope.
- Attach a photo that ties to the cause.
- Include your TeamRaiser fundraising link in your email signature.

Virtual Fundraisers

- Host a virtual event on Zoom, Microsoft Teams, Skype, FaceTime, etc. (examples: game night, bingo night, trivia night, karaoke night, workout class, dinner party, birthday party, etc.).
- Livestream a training run to encourage others to donate to your TeamRaiser fundraising page.
- Create a calendar of challenges or entertaining tasks to complete for donations. Use the Fundraising Calendar Example as a jumping-off point.

Social Media

- Social media (Facebook, Twitter, Instagram, etc.) is a great way to spread the word and ask friends to spread the word for you.
- Keep your network informed about your training and fundraising progress. Include status updates and don't forget to include photos!
- Acknowledge gifts publicly with a tweet or an updated Facebook status—for example, "Thank you, Alexa Ramer, for your donation! I can't believe the B.A.A. 10K is less than a month away!"

Other Ideas

- Ask your employer to sponsor you.
- Explore options for matching gifts.
- Ask for donations in lieu of birthday and holiday gifts.